# The Road Not Taken: Gender Gaps along Paths to Political Power* 

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#### Abstract

Using an original survey conducted in India's largest state, we offer systematic evidence on the gender gaps in a rich set of electoral and non-electoral participation metrics. We find that gender gaps in non-electoral forms of participation (such as involvement in public petitions, interactions with public officials and attendance of village meetings) are larger than those in election-related activities, including political candidacy. The gender gaps in political participation persist even after we account for women's poorer knowledge of political institutions, self-assessment of leadership skills, literacy rates and asset ownership, as well as constraints on their mobility and voice in household decisions. Using a Oaxaca-Blinder decomposition approach, we find that bringing women on par with men on these attributes would bridge less than half the gender gap in political participation. This suggests that external factors, such as the role played by voters, parties or societal groups, may constitute important barriers to women's political participation. The presence of a woman leader in the village increases women's propensity to meet with government officials, but is not enough to close the gender gap in this outcome or others. Our evidence points to the need to consider a wider set of policy tools beyond quotas to encourage women's civic and political engagement.


Keywords: political participation; civic engagement; gender gap; gender quotas; South Asia; India

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## 1. Introduction

Women constitute half the world's population, but they account for less than a quarter of the membership of national parliaments globally. In 2015, 12\% of India's national legislators were female; in the United States Congress, this number was $19 \%$ and in the United Kingdom's House of Commons, it was $29 \%$. This numerical (or descriptive) under-representation of women goes hand in hand with poor substantive representation of their preferences, as reflected in gender gaps in health, education, economic and, as already noted, political opportunities worldwide. Using a composite index based on these four components, the Global Gender Gap Report 2017 finds that the overall gap has in fact worsened over the past year, and estimates that it will take a hundred years to bridge the overall gender gap at the current rate of change (World Economic Forum, 2017).

On a more positive note, a body of rigorous recent evidence finds that having more women in political office does result in policy choices that are better attuned to women's needs and concerns (Chattopadhyay \& Duflo, 2004; Rehavi, 2012; Iyer, Mani, Mishra, \& Topalova, 2012). This is especially valuable in developing countries, where gender inequalities are particularly acute. Furthermore, women's political participation has been found to achieve broader benefits such as improved investments in children and lower corruption (Bhalotra \& Clots-Figueras, 2014; Brollo \& Troiano, 2016; Clots-Figueras, 2012; Dollar, Fisman, \& Gatti, 2001; Miller, 2008; Swamy, Azfar, Knack, \& Lee, 2001). This suggests that increasing women's engagement and representation in the political sphere can improve the welfare not just of women, but also of the rest of society.

To date, research and policy efforts directed towards this goal of greater female political participation have largely focused on women's voting behavior and their
representation as elected public officials. However, citizens can engage in a rich array of activities to articulate the inherent differences in their policy preferences and interests (Madison, 1787), and ensure their representation in policy. These activities include communicating with public officials, attending protests or rallies, taking part in written petitions, attending public meetings or speaking up in public forums. There are many important reasons to examine these forms of political and civic engagement among women, alongside their involvement as voters and elected representatives.

For one, studying a broader range of such activities can provide a better picture of the true extent of political voice that women have. Unlike with voting rights, there is no mandated equality of participatory input in these other activities across citizens, including men versus women. Yet these are important means through which (different groups of) citizens get to convey information about their preferences to public officials, and to exert pressure on them to act in their interest (Schlozman, Verba, \& Brady, 1999). Unequal participation in these activities could result in unequal political voice. In the case of India, such inequality could be one of the reasons why the country has been characterized as a "flailing state" for widespread failures in delivering citizen services despite the presence of a well-established political democracy with free and fair elections (Pritchett, 2009).

Second, these forms of citizens' political engagement play an important role in shaping public opinion and electoral outcomes. Some recent examples of this from the U.S. context are events such as the Women's March in January 2017 and the \#MeToo movement online, that seem to have galvanized more women into running for public office (Todd, Murray, \& Dann, 2018). Such participation can also shape public policy. For instance, women's rights activists in Morocco played a pivotal role in achieving a complete
overhaul of the Islamic family law and the introduction of a new constitution in 2011 that "guarantees equality between women and men, prohibits all forms of discrimination against women and requires the State to promote women's rights in their entirety" (Pittman \& Naciri, 2010; UN Women, 2015, pp 30).

Finally, even with regard to achieving balanced representation of women in elected office, these other forms of political and civic participation could be important stepping stones to becoming a political leader. Arguably, candidacy is not a hat that people simply put on in an instant; neither is it the predictable culmination of a time-bound process of formal training and apprenticeship - as is the case with other professions such as law, engineering or medicine. Women's involvement in activities such as public meetings, petitions, political campaigns and interactions with public officials could provide valuable experience for political candidacy and elected office. The time (and mental bandwidth) demands of these activities could be less onerous than those of candidacy and holding political office, hence making it feasible for more women to be involved in them. Over time, this could attract more suitable women into political office as well, i.e. those who have the commitment, ability and relevant experience, rather than those who are incompetent or mere pawns who further the political agenda of male family members. ${ }^{1}$

Systematic evidence on citizen participation in these other political and civic activities is largely based on the experience of developed countries: Burns, Scholzman and Verba (2001) document the gender gaps in political participation in the United States, while Dal Bo, Folke, Finan, Persson, and Rickne (2017) focus on the career paths of male politicians in Sweden. Relatively little is known about women's non-electoral engagement

[^1]in the politics of developing countries, including India, the world's largest democracy. In this paper, we make one of the first forays towards documenting the gender gap in nonelectoral activities, comparing it to gender gaps in electoral participation and examining the factors influencing such gender gaps. Prior related studies on India differ from ours in important ways. Chhibber (2002) describes women's non-electoral participation across six Indian states but since it does not compare it with those of men, it cannot provide a picture of women's relative political voice through these channels. Kruks-Wisner (2018) documents differences in the channels, formal or informal, through which marginalized versus dominant groups (including women versus men) try to access claims to public services. Neither of these two studies analyzes the determinants of such gender gaps. In concurrent work, Prillaman (2017) examines the role of self-help groups in mitigating some of the barriers to women's political participation.

The data we examine comes from a survey we conducted in Uttar Pradesh, India's largest state with a population exceeding 100 million people (which would make it the fifth largest country in the world if it were an independent one). We collected information on the extent to which men and women engage in a wide range of activities related to politics, under two broad categories: electoral and non-electoral participation. The first category includes voting and candidacy (typical outcomes available from administrative data sets), but also detailed questions about involvement in political campaigns, party memberships and campaign contributions. The second category includes activities such as attending village meetings, meeting officials at the village, block or district level and submitting
petitions to the local government. Many previous studies have focused on at most one or two of such non-electoral activities. ${ }^{2}$

We are also interested in understanding what factors may help or hinder such participation. Here we chose to focus on factors that directly affect a person's ability and effectiveness in engaging with politics, such as her education or knowledge ("supply-side" factors) rather than those that are outside her control, such as the attitudes or views of political party leaders or voters ("demand-side" factors). We recognize that these are not water-tight compartments, and that some supply-side factors (e.g. women's selfassessment as leaders) can be influenced by demand-side factors such as societal views about the role of women in leadership positions that women may internalize via selfstereotyping (Coffman, 2014). In turn, changes in women's attributes and women's actions can shape demand-side factors such as the views of voters or political parties. One reason for our focus on supply-side factors or individual characteristics is that they are arguably more malleable through individual actions or effort, in the short run.

We collected data on a rich set of variables that could affect a person's political/civic participation: knowledge of political institutions and electoral rules, individuals' self-perception about their own leadership abilities, their sense of agency or ability to achieve change in the political and personal domain, and measures of women's voice in household decisions and their mobility outside the home. Finally, in order to examine the impact of female leaders on these various forms of participation, we linked

[^2]the information gathered above with data on whether a female village leader had been elected in the previous local government election of 2010.

Our survey can thus be used as a diagnostic tool to answer the following questions: (a) In what kinds of political activity are gender gaps the largest? (b) What are the factors holding back women's participation in political and civic activities? Would it be possible for women to address these factors through their own efforts and changes in attitudes? (c) Which of these activities, if any, are affected by the presence of women leaders at the village level? Documenting male versus female participation rates in a broad range of political activities, and the factors holding women back is not only important in itself; it is also the first step in identifying a wider menu of policy options to bring about sustainable positive change.

We find that, more so than in election-related political participation, the biggest gender gaps are in non-electoral political participation. Specifically, women are 0.58 standard deviations behind men on electoral participation (voting, candidacy, campaign involvement) and 0.89 standard deviations behind men on non-electoral participation (interactions with public officials, involvement with public petitions, attendance and participation at village council meetings). We also document significant gender gaps in knowledge of political institutions and self-assessed leadership skills. However, what is significant here is that all of these gender gaps remain even after controlling for the potential disadvantages imposed by women's lower literacy and wealth or their social (caste and religion) backgrounds.

As one would expect, lower knowledge of politics and self-assessment of leadership skills is associated with lower political participation, both electoral and non-
electoral. However, what is noteworthy is that taken together, these supply-side factors account for only $37 \%$ (29\%) of the gender gap in electoral (non-electoral) participation. We find that women's lack of voice within the household and restrictions on their mobility hinder such participation as well. These factors account for an additional $36 \%$ (11\%) of the electoral (non-electoral) participation gender gap. This still leaves $27 \%$ ( $60 \%$ ) of the electoral (non-electoral) gender gap in participation unexplained. A Oaxaca-Blinder decomposition analysis of these determinants of political participation reaches a similar conclusion: both supply-side and demand-side factors are important in influencing political participation, but the demand-side factors have a quantitatively larger role. In particular, bringing women's attributes (education, knowledge, assets, leadership skills) on par with men would bridge less than half the gender gap.

Finally, given that gender quotas for candidacy and elected office are the most widely used (and researched) policy tool to increase women's political participation, we examine their effect on gender gaps in electoral and non-electoral forms of civic engagement in India. A constitutional amendment in 1993 mandated that at least one-third of all village and district level councils in India were to be comprised of women. In addition, one-third of all village council head (pradhan) positions were set aside for women. These quotas are implementing by randomly selecting a set of villages in each election to be reserved for women pradhans; the quota thus provides exogenous variation in the presence of women pradhans at the village level. We find that the presence of female pradhans reduces the non-electoral participation gender gap to a modest extent (specifically, by increasing women's likelihood of meeting block and village level officials
and the police, as well as attending village council meetings). There is little impact on the electoral participation gender gap. ${ }^{3}$

The rest of the paper is structured as follows: we describe our data and key variables in Section 2. Section 3 documents gender gaps in political participation and its potential determinants. Section 4 examines the quantitative significance of these factors in explaining gender gaps, and whether gender quotas in local leadership can help to mitigate the gender gaps. Section 5 concludes with policy implications and thoughts on further research needed in this domain.

## 2. Data Sources and Key Variables

### 2.1. Uttar Pradesh Survey

Our primary source of data is a survey conducted by us across 256 village councils (gram panchayats) in 11 districts of Uttar Pradesh state in India in 2015. ${ }^{4}$ Uttar Pradesh is a relatively poor state; gross state domestic product per capita in 2013-14 was Rs 36,250 , less than half of the all-India figure of Rs 74,380. Uttar Pradesh is also a laggard on other measures of development. For instance, overall literacy was $68 \%$ in the 2011 census and female literacy was $57 \%$, compared to the nationwide average of $74 \%$ and $65 \%$ respectively.

[^3]We surveyed 2573 men and women across 256 selected villages, approximately 10 respondents in each village. All the villages chosen were those in which women's self-help groups had been established. This was simply because this survey was used for baseline data collection as part of the implementation of a political leadership training program carried out by an NGO we worked with, for members of its self-help groups. ${ }^{5}$

Of the 10 respondents in each village, three were women chosen from the members of the self-help groups, three were chosen as family members of these women and the remaining four were randomly selected village residents, two men and two women. ${ }^{6}$ Since becoming an SHG member is likely correlated with some personal characteristics and may not be representative of the average village population, we also show results for the subsample of randomly selected respondents. Results from this subsample are very similar to those from the full sample. Overall, $56 \%$ of our survey respondents are female, $42 \%$ belong to Other Backward Castes, $41 \%$ belong to the SC/ST category and $8 \%$ are Muslims. ${ }^{7}$ A large fraction (41\%) of our respondents are illiterate and $18 \%$ belong to landless households.

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### 2.2. Measures of Electoral and Non-Electoral Political Participation

We collected data on several dimensions of political participation in the context of elections: whether respondents voted in the previous local and state elections, whether they discussed politics with family members or had ever listened to a candidate's speech, whether they were involved in campaign activities such as helping candidates in door-todoor campaigning, distributing leaflets, organizing campaign events or donating money to candidates, and whether they were members of any political party or had been a political candidate themselves. We sum these ten $0 / 1$ indicators to create an "index of electoral participation" that is then normalized with respect to the values for women respondents. In other words, for each individual $i$, we subtract the overall mean for women respondents from his or her sum of ten indicators, and divide by the standard deviation for women respondents:

$$
\text { Index }_{i}=\left(\Sigma_{k} \text { Indicator }_{i k}-\mu_{w}\right) / \sigma_{w}
$$

where Indicator $_{i k}$ is a zero-one variable measuring the $k$ th indicator of political participation for individual $i, \mu_{w}$ is the mean value of the summed indicators, and $\sigma_{w}$ is the standard deviation of the summed indicators for the women in the sample. By construction therefore, the mean of this normalized $z$-score index for the sample of women is zero, and the standard deviation is one (though the index is typically not zero for any individual woman).

To measure non-electoral political participation, our survey asked questions about respondents' attendance in village council general meetings (the gram sabha), written communication with government officials and attempts to meet political representatives at
different levels of government (state legislators, district and block level officials, village pradhans and members of the gram panchayat). We combine eleven such indicator variables into a normalized "index of non-electoral participation," constructed along the same procedure as the index of electoral participation described above.

### 2.3. Supply-Side Determinants of Women's Political Participation

We collected information on several possible determinants of women's political participation. Our focus was on what we describe as "supply-side" characteristics - i.e. women's individual level characteristics that they have the potential to directly change rather than external or contextual factors completely outside their control. In particular, we do not focus on factors such as voters' views about women candidates or the views of existing government officials or political parties (Kunovich \& Paxton, 2005). Nor do we focus on other external determinants, such as electoral rules or practices that may systematically disadvantage women (Krook \& Schwindt-Bayer, 2013) or the role played by societal reactions to candidacy (Gulzar \& Khan, 2017) or the constraints posed by negative advertising or intimidation efforts by political opponents.

Among the set of supply-side reasons for women's lower participation, one is their relative lack of knowledge about the political process and the opportunities for women therein. In the context of our survey, such a gap is plausible given that $56 \%$ of women were illiterate compared to $22 \%$ of men. We examined respondents' knowledge of politics via a series of questions about institutions such as the gram sabha (village public meetings which are open to all), the process of selection of panchayat members, ballot secrecy and opportunities available to women due to the gender quota for political office. The answers
to eight questions were combined into a standardized "index of knowledge of political institutions."

A different reason for women's lower participation could be women's poorer selfassessment of themselves as potential candidates. As Lawless and Fox (2010) and Lawless (2012) document in the U.S., similarly qualified men and women nevertheless exhibit a large gap in their assessments of their likelihood of success as candidates. In the Indian context, we should note that official qualifications for candidacy are quite minimal. For village elections, candidates need to be 21 years old, reside in the village, be registered as a voter and lack a criminal record. In fact, the government rules are supposed to help women candidates. For instance, nomination filing fees are halved for women candidates. However, women's subjective self-evaluations about their leadership abilities may still outweigh these objective factors that favor them.

Our survey asked a number of questions to assess respondents' self-perception as leaders. The questions focused on how confident they were about their ability to determine the direction of activities for a group, to change the attitudes and behaviors of group members, build an effective team, delegate specific tasks to individual members, to identify their own strengths and weaknesses and to get things done. The answers to these questions were collected on a four-point Likert scale and then converted to indicator variables. All six answers were then combined into an "self-assessed leadership index."

A different psychological difference between men and women may be in the extent to which they believe that an individual's participation can change important public outcomes. We assess this by asking about their agreement with statements about whether individuals can eliminate conflicts in society by their efforts, whether the average citizen
can influence government decisions, whether leadership opportunities are available to everyone and whether voters are responsible for bad governments. The responses to these questions are combined into a "public locus of control index."

We also asked questions about the likelihood of women feeling more or less in control of their own lives, rather than influencing public outcomes. Improvements in such measures of individual agency have been shown to mediate better health and savings outcomes (Ghosal, Mani, Mitra, Jana, \& Roy, 2017). We asked whether respondents agreed with the following statements: whether they can change their fate through their own efforts, whether they are certain of making their plans work and whether people get the respect they deserve, and combined these answers to create a "personal locus of control index." ${ }^{\circ}$

A widely used approach to assess women's empowerment is to examine their influence on household decision making and the extent of their physical mobility in their local areas. We asked a series of questions about whether women had a "high," "moderate," "low" or "very low" say in household spending decisions on food, clothing, medical expenses, education, land or household repairs. While $45 \%$ of women report a high level of input in decisions regarding food expenses, only $33 \%$ of women report the same for household repair expenses. These six indicators were then combined into a "voice index."

Women in rural India have very limited mobility outside their homes. In our sample, we find that $25 \%$ of women report never going to the market and another $28 \%$ of women report that they need to ask permission before going to the market; $46 \%$ of women report requiring permission even to go to nearby places such as a friend's house. We

[^5]therefore construct an index of mobility based on a set of four questions about women's ability to go alone to the market, to a friend's house and to visit relatives, as well as whether they had gone outside their village more than once in the past month. These questions on voice and mobility were not asked for men, since they are rarely subject to these constraints. In the regression analysis, we impute the highest value of these indices for men.

## 3. Gender Gaps in Political Participation and Its Determinants

### 3.1. Regression Specification

To assess the statistical significance of the gender gaps in political participation, as well as to see whether they are attributable to demographic differences, household characteristics or village level factors, we run the following regression:

$$
\begin{equation*}
Y_{i v}=a_{v}+b \text { Female }_{i}+\boldsymbol{X}_{i v} d+e_{i v} \tag{1}
\end{equation*}
$$

where $Y_{i v}$ measures political participation of individual $i$ living in village $v, a_{v}$ is a village fixed effect that controls for village characteristics, Female $i$ is a dummy variable which equals one if individual $i$ is female, $X_{i v}$ is a vector of individual demographics and household characteristics other than gender that could affect political participation or be correlated with it, and $e_{i v}$ is the error term.

The coefficient $b$ is our measure of the gender gap, namely the difference in outcome between men and women residing in the same village, after controlling for a range of individual and household characteristics. $X_{i v}$ includes the following: a dummy for
whether the respondent is illiterate, ${ }^{9}$ religion and caste category dummies (whether the respondent is a Muslim, a member of the Scheduled Castes or a member of the Other Backward Castes), a dummy for whether the household is landless, a household assets index and an index of housing quality. The asset index takes values between 0 and 9 , based on ownership of nine different durable goods; the housing quality index takes values between 0 and 5 , based on the quality of housing amenities. ${ }^{10}$ In all specifications, standard errors are adjusted for within-village clustering, to account for the fact that outcomes of respondents within the same village may be correlated with each other (Bertrand, Duflo, \& Mullainathan, 2004).

### 3.2. Gender Gaps in Political Participation

We document considerable gender gaps that disfavor women, both in the electoral and the non-electoral dimensions of political participation (Table 1). However, this masks considerable diversity in participation rates among the range of measures we consider. In activities such as voting, both men and women have high participation rates, even leading to a gender gap that slightly favors women's participation. However, in other components of political participation, men participate at reasonably high rates, but women do not, which leads to a significant gender gap. For example, over $75 \%$ of men report discussing politics with friends or family, but women are much less likely to do so, resulting in a gap of over $10 \%$ points. The largest gender gap is in having heard a candidate speech in the past: $61 \%$

[^6]of men have done so, compared to only $23 \%$ of women. Women also lag behind men in terms of participating in electoral activities such as door-to-door campaigning, distributing leaflets or organizing campaign events. In terms of formal involvement with politics, women are 7.1 percentage points less likely than men to be a member of any political party. In a couple of activities such as campaign donations and candidacy, both men and women have low rates of participation; nevertheless, women do still lag behind in candidacy by a statistically significant 2.6 percentage points (Table 1, panel A, columns 1 and 2).
[Table 1 here]
Columns 3 and 4 show the coefficients $b$ obtained from a regression based on specification (1) and its associated standard error. They enable us to test whether the documented difference between men and women is statistically different from zero. We find that the gender gap in electoral participation is statistically significant even after controlling for individual demographics, education levels, asset ownership and village fixed effects. In particular, our combined index of political participation is 0.58 standard deviations higher for men, compared to women. This difference corresponds to men engaging in 0.92 actions more than women on this 10 -point scale.

Turning to non-electoral political participation, we observe large gender gaps in all of our measures: in attending or speaking at village meetings, contacting government officials in writing, and in attempting to meet a range of government officials (Table 1, panel B, columns 1 and 2). The largest gaps we document are in fact at the local level: while $44 \%$ of men have attended village meetings and $73 \%$ of men have tried to meet the village council leader (pradhan) in the last 12 months, the corresponding figures for women are only $17 \%$ and $43 \%$. Controlling for individual, household and village
characteristics does not reduce this gender gap by much (Table 1, panel B, columns 3 and 4). In particular, the combined index of non-electoral political participation is 0.895 standard deviations higher for men, a gap larger than the one documented for electoral political participation in Panel A. In terms of the number of acts of political participation, this corresponds to men engaging in 1.8 more actions than women on this 11-point scale.

In percentage terms, this means that the gender differences in India are much higher than in the United States. For the U.S., Burns et al. (2001) document that men engage in 0.31 more political actions on an 8-point scale that includes measures of both electoral and non-electoral participation. We constructed a similar 8-point scale using measures from our survey that most closely correspond to theirs, and find that men engage in 1.05 more acts than women. Relative to the U.S., male participation rates in India are not systematically lower across the board. U.S. men are more likely to belong to political organizations compared to Indian men ( $53 \%$ vs. $13 \%$ ), and more likely to donate money to political campaigns ( $27 \%$ vs $7.6 \%$ ). However, Indian men are more likely to contact a government official ( $73 \%$ tried to meet the village Pradhan, compared to $38 \%$ of U.S. men who contacted a government official), and in active participation in political campaigns ( $28 \%$ of Indian men report participation in door-to-door campaigning compared to only $9 \%$ of U.S. men). Thus, it seems reasonable to conclude that the gender gaps observed in the Indian context are not just driven by low overall rates of political participation.

These gender gaps in political participation remain large and statistically significant even when we restrict our sample to the set of randomly selected respondents within each village. For electoral participation, the index of political participation is 0.65 standard deviations higher for men compared to women. (Table 1, panel A, columns 5 and 6). For
non-electoral participation, the combined index is more than a full standard deviation higher for men than women (Table 1, panel B, columns 5 and 6). Our estimated gender gaps also remain very large and statistically significant even when restricted to the non-SC population, suggesting that the targeting strategy of the NGO we worked with does not bias our estimates very much (results available upon request).

### 3.3. Gender Gaps in Supply-Side Determinants of Political Participation

We find that women lag behind men on several different personal characteristics that might affect political participation. First, we find that on almost all questions related to local political institutions, women are 5-10 percentage points less likely to give the correct answer (Table 2, columns 1 and 2 ). It is particularly striking that $27 \%$ of women give the wrong answer to the question of whether women can become panchayat members (i.e. they answer "no"), despite the existence of a one-third quota. Similarly, $44 \%$ of women and $36 \%$ of men believe that it is possible to have an all-male panchayat. When we combined all of these questions into a knowledge index, we find a gender gap of 0.57 standard deviations after controlling for individual, household and village characteristics; this corresponds to men answering about 1.7 more questions correctly out of the eight asked, compared to women. The gender gap is even larger ( 0.65 standard deviations) when we restrict to the randomly selected sample.
[Table 2 here]
Women also lag behind men on the self-assessment of their leadership skills. They are less likely to be confident in their abilities to determine group activities, choose group members, delegate tasks or change attitudes or behaviors. They are also less confident in
their ability to identify their own strengths and weaknesses, and to get things done. These gender gaps remain large and statistically significant even after controlling for individual, household and village characteristics, and when restricted to the randomly selected respondents. The combined index of self-assessed leadership is 0.21 standard deviations higher for men (Table 3, Panel A).
[Table 3 here]
Turning to our measures of the public and private locus of control, we find much smaller gaps between men and women on these measures. The index of the locus of control related to public life shows men to be 0.07 standard deviations higher than women (Table 3, Panel B). In particular, women and men do not differ significantly in their agreement with statements such as "leadership opportunities are available to all" and "voters are responsible for bad government."

In terms of feeling in control of their personal life, we find that women are significantly less likely than men to believe that they can change their fate through their own efforts (Table 3, Panel C), but that there is no gender gap on the answers to the other questions. The personal locus of control index shows no significant gender gap for the full sample, though women do lag behind men among the randomly chosen respondents.

## 4. Assessing the Magnitude of the Supply-side Factors

### 4.1. How Much Do Supply-Side Factors Matter?

We have documented that women lag behind men on several supply-side factors that may hinder their political participation, namely their knowledge about political institutions and processes, their self-perception as leaders and their beliefs in the ability of
citizens to affect government functioning, and their empowerment in terms of being able to influence household decisions or to be mobile outside the home. We now assess how much these factors matter quantitatively to explain the gender gap in political participation. We augment the regression specification (1) by adding additional variables as follows:
(2) $Y_{i v}=a_{v}+b$ Female $_{i}+\boldsymbol{X}_{i v} d+f_{l}$ Knowledge $_{i v}+f_{2}$ LeaderSelfPercep $_{i v}+f_{3}$ LocusPub $_{i v}$ $+f_{4}$ LocusPers $_{i v}+f_{5}$ Voice $_{i v}+f_{6}$ Mobility $_{i v}+e_{i v}$
where $Y_{i v}$ measures political participation of individual $i$ living in village $v, a_{v}$ is a village fixed effect, Female $_{i}$ is a dummy variables which equals one if individual $i$ is female, $X_{i v}$ is a vector of individual and village-specific characteristics, and $e_{i v}$ is the error term. Knowledge $_{i v}$ is an index of knowledge about political institutions and processes (see Table 2), LeaderSelfPercep ${ }_{i v}$ is an index of self-assessed leadership qualities and LocusPub $_{i v}$ and LocusPers $_{i v}$ are indices of public and private locus of control respectively (see Table 3). Voice $_{i v}$ is the index of their decision-making influence within the household and Mobility $y_{i v}$ is the mobility index, described earlier in Section 2.3. Our main interest is to see how the coefficient $b$, our measure of the gender gap, changes with the inclusion of these additional factors. As before, all regressions include controls for individual characteristics (illiteracy, caste and religion dummies, whether household is landless) and village fixed effects; standard errors are adjusted for within-village clustering.

We find that the gender gaps in political knowledge and self-assessed leadership scores are significant determinants of the gender gap in both electoral and non-electoral participation. A one-standard deviation increase in the political knowledge index increases
the electoral political participation index by 0.31 standard deviations and non-electoral political participation index by 0.37 standard deviations (Table 4, columns 1 and 3). The gender gap in the electoral participation index declines from 0.583 standard deviations (Table 1, panel A) to 0.368 standard deviations after the inclusion of these variables, a decline of $37 \%$. Similarly, the gender gap in non-electoral participation declines by $29 \%$ after the inclusion of these variables. Somewhat surprisingly, the locus of control variables do not have a statistically significant relationship with political participation.

Addition of the voice and mobility indices further helps to reduce the gender gap in political participation. Women's voice in household decisions and their mobility outside the home are both statistically significant predictors of electoral political participation, but only mobility is a significant predictor of non-electoral participation (Table 4, columns 2 and 4). This suggests that household financial resources are an important determinant of electoral political participation, which makes sense since most components of nonelectoral political participation do not involve spending money but do require women to go outside the home (e.g. to meet the village pradhan). Addition of the voice and mobility indices reduces the gender gap in electoral participation by $73 \%$ and in non-electoral participation by $40 \%$.

$$
\text { [Table } 4 \text { here] }
$$

Our results remain similar when restricted to the randomly selected respondents sample: political knowledge and self-assessed leadership are important determinants of political participation. The reduction in the gender gap is of the same order of magnitude: controlling for these supply-side factors reduces the gender gap in both electoral and nonelectoral participation by $32 \%$ and $26 \%$ respectively (Table 4 , columns 5 and 7 ). As with
the full sample, women's voice and mobility indices are quantitatively more important for electoral participation than non-electoral participation: addition of these variables reduces the gender gap in electoral and non-electoral participation by $59 \%$ and $34 \%$ respectively (Table 4, columns 6 and 8).

The fact that a significant gender gap remains even after controlling for these supply-side factors suggests that changing women's relevant attributes (knowledge, confidence, education, voice in household decisions, mobility) may not be enough to bring their political participation in line with those of men. In particular, we should note that women lag behind men by 0.16 standard deviations on the electoral participation index and by 0.54 standard deviations on the non-electoral participation index, even after controlling for all of these factors. Analysis of the different components of the electoral participation index suggests that controlling for these supply-side determinants eliminates the gender gap in political candidacy and in respondents' willingness to discuss politics with friends and family; however, women are still 26 percentage points less likely to have listened to a candidate speech, 6.7 percentage points less likely to have engaged in door-to-door campaigning and 5.2 percentage points less likely to be a member of a political party (results available upon request). A large and statistically significant gender gap persists on all components of the non-electoral participation index, even after controlling for supplyside factors. In particular, women are 16 percentage points less likely to attend the village meeting (gram sabha) meeting and 13 percentage points less likely to try meet with the village pradhan.

### 4.2. Oaxaca-Blinder Decomposition

A different way to examine the relative importance of supply-side versus demandside factors is to perform a Oaxaca-Blinder decomposition, along the lines used to estimate the presence of discrimination in the labor market (Blinder, 1973; Oaxaca, 1973). Suppose the political participation of men and women depends on their characteristics as follows:

$$
\begin{aligned}
& Y_{M}=Z_{M} b_{M} \\
& Y_{W}=Z_{W} b_{W}
\end{aligned}
$$

where $\mathrm{Y}_{\mathrm{M}}$ denotes the political participation of men, $\mathrm{Z}_{\mathrm{M}}$ are the average characteristics of men (demographics, knowledge of political institutions, self-assessed leadership etc) and $\mathrm{b}_{\mathrm{M}}$ is a vector of "returns" to these characteristics. $\mathrm{Y}_{\mathrm{W}}, \mathrm{Z}_{\mathrm{W}}$ and $\mathrm{b}_{\mathrm{W}}$ denote similar variables for women. Then the gender gap, or the difference between the outcomes of men and women, can be written as:

$$
\begin{equation*}
\mathrm{Y}_{\mathrm{W}}-\mathrm{Y}_{\mathrm{M}}=\left(\mathrm{Z}_{\mathrm{W}}-\mathrm{Z}_{\mathrm{M}}\right)^{*} \mathrm{~b}_{\mathrm{M}}+\left(\mathrm{b}_{\mathrm{W}}-\mathrm{b}_{\mathrm{M}}\right) \mathrm{Z}_{\mathrm{M}}+\left(\mathrm{Z}_{\mathrm{W}}-\mathrm{Z}_{\mathrm{M}}\right)\left(\mathrm{b}_{\mathrm{W}}-\mathrm{b}_{\mathrm{M}}\right) \tag{3}
\end{equation*}
$$

The first term on the right hand side of (3) denotes how much of the gender gap arises purely because of differences in women's characteristics $(Z)$ relative to men, the second term denotes how much of the gender gap is attributable purely to the differences in the returns to different characteristics for men versus women and the third term is an interaction effect between the first two components. Conceptually, these correspond to purely supply-side factors (characteristics of women), purely demand-side factors (e.g. views of voters, parties etc) and the interaction between supply and demand side factors.

We perform such a Oaxaca-Blinder decomposition for our political participation variables in Table 5. We first run separate regressions for men and women, and note that several of the coefficients are different across men and women. For instance, the selfassessed leadership variable has a bigger impact on men's political participation. We should note that we are unable to include the voice and mobility indices in this decomposition, since there is no variation in these indices among men, with all men being assigned the highest value. The Oaxaca-Blinder decomposition at the bottom of the table suggests that both supply-side and demand-side factors are important, but that the latter play a bigger role. For instance, women's electoral participation index would increase by 0.165 standard deviations if women's characteristics (education, knowledge, assets, selfconfidence) were the same as men and by 0.248 standard deviations if they had the same "returns" to those characteristics as men; the interaction term would lead to a further increase of 0.16 standard deviations. ${ }^{11}$ Similarly, non-electoral participation of women would increase by 0.259 standard deviations if they had the same supply-side factor levels as men and by 0.525 if they had the same coefficients as men; the interaction effects accounts for 0.164 standard deviations.
[Table 5 here]
The relative contribution of demand-side factors becomes even larger when we restrict our sample to the randomly selected respondents only (Table 5, columns 5-8). In terms of specific components of these indices, we find that the supply-side factors account for more of the gender gap for some of the components of the electoral participation index, while demand-side factors account for more of this gap in other components of the electoral

[^7]participation index. For the non-electoral participation index, by contrast, demand-side factors uniformly account for more of the gender gap than the supply-side factors (Appendix Table A1).

### 4.3. Do Gender Quotas Narrow the Gender Gap?

The most prominent measure undertaken by the Indian government to increase women's political involvement has been the imposition of a gender quota in local governments. Following a constitutional amendment in 1993, all local councils at village, block and district levels are required to set aside one-third of member positions for women. Further, one-third of all village, block and district level councils are required to have women council heads. ${ }^{12}$ The villages required to have women pradhans are randomly chosen by the State Election Commission, and in these places, only women can become candidates for the pradhan position. Since our survey took place in the last year of the pradhan's term of office, we have exogenously generated variation in whether or not the village had recently experienced a woman pradhan's term in office. In our data, $36 \%$ of our survey villages had their pradhan positions reserved for women in the 2010 election, and $46 \%$ of villages had women pradhans (since women can compete for non-reserved positions as well).

We examine whether experiencing a woman pradhan for the last five years increases either women's political participation or the supply-side determinants of participation using a regression specification as follows:

[^8]\[

$$
\begin{equation*}
Y_{i v}=a+p \text { FemalePradhan }_{v}+c X_{i v}+u_{i v} \tag{4}
\end{equation*}
$$

\]

where $Y_{i v}$ measures political participation (or one of its components) of individual $i$ living in village $v, a$ is a constant term, FemalePradhan $n_{v}$ is a dummy variable that equals one if the village had a female pradhan for the past five years, $X_{i v}$ is a vector of individual characteristics, and $u_{i v}$ is the error term. We instrument FemalePradhan $n_{v}$ with a dummy for whether the village was reserved for a woman pradhan. This dummy variable generates exogenous variation in the gender of the pradhan that is uncorrelated with village characteristics (since such reservation is randomly assigned). We run this regression separately for men and women, with standard errors adjusted for within-village clustering.

We find that the presence of a woman pradhan does not lead to any significant change in the electoral political participation of women or men (Table 6, Panel A). The lack of increase in electoral participation is consistent with results in prior studies such as Beaman et al. (2009), who find an increase in female political candidacy only after exposure to women leaders for two terms. In fact, women report a lower probability of voting in state elections in villages with a woman pradhan, while men are less likely to be discussing politics with family and friends (Appendix Table A2, panel A).
[Table 6 here]
The presence of a woman pradhan does lead to an increase of 0.12 standard deviations in women's non-electoral political participation that is significant at the $10 \%$ level of significance, and a (non-significant) decrease of 0.106 standard deviations in the non-electoral participation of men (Table 6, panel A). The increase in women's non-
electoral participation arises from their greater willingness to try and meet officials at the village and block level, including police officials. ${ }^{13}$ Men, on the other hand, become less likely to speak at village meetings when there is a woman pradhan, and also less likely to contact panchayat members (Appendix Table A2, panel B).

In terms of the supply-side determinants of political participation, we find no impact of women pradhans on women's knowledge of political institutions, self-assessed leadership and the public locus of control index. Men in villages with women pradhans report lower levels of knowledge about political institutions, consistent with their lower values on measures of non-electoral participation (Table 6, panel B). Interestingly, both women and men report higher values on the private locus of control index when a woman pradhan is present; however, we have shown that this is not a significant predictor of electoral or non-electoral political participation.

## 5. Conclusions

Most studies of the gender gaps in political participation focus on two types of outcomes, voting behavior and the fraction of elected political representatives. However, this leaves out a wide range of activities that are an important and influential part of political and civic engagement, especially from developing countries. Our study fills this gap by providing systematic evidence on gender gaps in a broad range of such civic activities in the world's largest democracy, India.

Using original survey data Uttar Pradesh, India's largest state, we document three important facts related to the civic and political engagement of women. First, the gender

[^9]gap in non-electoral participation is larger than in electoral participation. Specifically, there are no gender gaps in voting, women lag behind by 2.4 percentage points in candidacy and 13 percentage points in campaign involvement. In contrast, they lag behind by 31 percentage points in the likelihood of attempting to meet the village leader and 27 percentage points in attending village council meetings. Second, coming to the determinants of gender political participation gaps, some of these can be attributed to supply-side factors where women lag behind, such as their knowledge of political institutions, self-assessed leadership skills, voice in household decisions and mobility within the village and beyond. Controlling for these determinants reduces the gender gap in electoral political participation by $73 \%$, and in non-electoral political participation by $40 \%$, but does not close either. This suggests a large role for other determinants of political participation beyond women's direct control. These are likely to be "demand side" factors such as the views of voters, political parties and other societal actors on women's suitability for politics. Third, we consider the effect of the main policy tool that has been used to increase women's political voice, namely political gender quotas. We find that the presence of a woman leader in the village does narrow the observed gender gaps in both electoral and non-electoral participation, but only to a modest extent. The largest impact is on the probability of women attempting to meet the village leader, which increases by $5.8 \%$ when the leader is a woman, compared to the original gender gap of $31 \%$.

Our findings have implications for the design of policies aimed at bridging the gender gap. First, they draw attention to an important missing piece of the picture on political and civic engagement of women relative to men that merits policy focus. The picture we document suggests that policies designed to improve supply-side determinants
of women's political participation can have sizable effects in bridging the gender gap. In particular, bringing women's supply-side attributes on par with men would reduce the electoral participation index gap by 0.165 standard deviations (the overall gap is 0.58 standard deviations). However, such policies will be unable to close the gender gap; other policies that target the demand side (as described above) are likely to have a bigger impact. Policies to address these latter set of challenges may be harder to implement than the former. Future research needs to better understand the feedback linkages between electoral and non-electoral participation of women and men, as well as explore both additional formal policy innovations and informal approaches to increase women's political voice.

[Appendix Table 1 here]

[Appendix Table 2 here]

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## Table 1

## Gender Gaps in Political Participation

|  | Means |  | Differences between men and women (gender gap) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Men | Women | All respondents |  | Randomly chosen respondents only |  |
|  |  |  | Coefficient | s.e. | Coefficient | s.e. |
|  | 1 | 2 | 3 | 4 | 5 | 6 |
| Panel A: Electoral Political Participation |  |  |  |  |  |  |
| Vote in last village election | 0.880 | 0.899 | -0.016 | [0.014] | -0.009 | [0.022] |
| Vote in last state election | 0.856 | 0.890 | -0.008 | [0.014] | 0.008 | [0.022] |
| Discuss politics with friends/family | 0.762 | 0.675 | -0.107*** | [0.019] | -0.099*** | [0.035] |
| Ever listened to candidate speech | 0.615 | 0.232 | -0.376*** | [0.021] | -0.407*** | [0.033] |
| Door-to-door campaigning | 0.283 | 0.134 | -0.133*** | [0.017] | -0.176*** | [0.027] |
| Distribute leaflets | 0.237 | 0.102 | -0.124*** | [0.016] | -0.152*** | [0.025] |
| Organize campaign events | 0.167 | 0.087 | -0.059*** | [0.015] | $-0.062 * * *$ | [0.023] |
| Donate to a campaign | 0.076 | 0.063 | -0.003 | [0.011] | -0.023 | [0.019] |
| Member of any political party | 0.135 | 0.051 | -0.071*** | [0.013] | -0.080*** | [0.019] |
| Ever been a candidate | 0.078 | 0.052 | -0.024** | [0.010] | -0.038** | [0.016] |
| Index of electoral participation | 0.573 | 0.000 | -0.583*** | [0.046] | -0.653*** | [0.077] |
| Panel B: Non-electoral Political Participation |  |  |  |  |  |  |
| Attended Gram Sabha meeting | 0.439 | 0.172 | -0.270*** | [0.020] | $-0.316^{* * *}$ | [0.031] |
| Spoke in Gram Sabha meeting | 0.285 | 0.116 | -0.171*** | [0.019] | -0.212*** | [0.028] |
| Signed a petition or letter | 0.218 | 0.121 | -0.089*** | [0.017] | $-0.107 * * *$ | [0.027] |
| Wrote a letter to a government official | 0.164 | 0.074 | -0.078*** | [0.015] | -0.084*** | [0.024] |
| Tried to meet local MLA | 0.229 | 0.064 | -0.150*** | [0.015] | -0.174*** | [0.023] |
| Tried to meet district officials | 0.182 | 0.062 | -0.098*** | [0.014] | $-0.113^{* * *}$ | [0.021] |
| Tried to meet block officials | 0.252 | 0.114 | -0.112*** | [0.017] | -0.148*** | [0.028] |
| Tried to meet village pradhan | 0.728 | 0.432 | $-0.308 * * *$ | [0.021] | $-0.324 * * *$ | [0.036] |
| Tried to meet panchayat secretary | 0.298 | 0.105 | -0.180*** | [0.019] | -0.219*** | [0.028] |
| Tried to meet panchayat members | 0.323 | 0.106 | -0.204*** | [0.018] | -0.237*** | [0.027] |
| Tried to meet police official | 0.224 | 0.096 | -0.114*** | [0.014] | -0.130*** | [0.022] |
| Index of non electoral participation | 0.948 | 0.000 | -0.895*** | [0.055] | $-1.041 * * *$ | [0.083] |

Notes: Index variables are computed as the sum of the individual indicators, normalized by the mean and standard deviation for all women respondents. Gender gaps in columns 3 and 5 are obtained by regressing the measures of political participation on a dummy for the respondent being female. All regressions control for village fixed effects and respondent demographic and economic characteristics such as a dummy for illiteracy, dummies for landlessness, religion and caste categories, a household assets index and an index of housing quality. Standard errors in columns 4 and 6 are corrected for within-village clustering. * represents significance at $10 \%$ level, ${ }^{* *}$ at $5 \%$ level, ${ }^{* * *}$ at $1 \%$ level. Non-responses and respondents answering "don't know" have been excluded from analysis.

## Table 2

Gender Gaps in Knowledge of Political Institutions

|  | Means |  | Difference between women and men (gender gap) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Men | Women | All respondents |  | Randomly chosen respondents only |  |
|  |  |  | Coefficient | s.e. | Coefficient | s.e. |
|  | 1 | 2 | 3 | 4 | 5 | 6 |
| Know about Gram Sabha | 0.629 | 0.403 | -0.216*** | [0.021] | $-0.303 * * *$ | [0.036] |
| Answered correctly: |  |  |  |  |  |  |
| Who selects panchayat members? | 0.849 | 0.747 | $-0.101^{* * *}$ | [0.016] | $-0.111^{* * *}$ | [0.031] |
| Can you know how other people voted? | 0.864 | 0.853 | -0.025 | [0.016] | -0.011 | [0.028] |
| Can women become panchayat members? | 0.885 | 0.728 | -0.123*** | [0.016] | -0.165*** | [0.030] |
| Can a woman become the pradhan? | 0.948 | 0.874 | -0.051*** | [0.012] | -0.075*** | [0.023] |
| Can we have an all-male panchayat? | 0.656 | 0.559 | -0.067*** | [0.023] | -0.115*** | [0.036] |
| Minimum \# women if panchayat has 9 seats | 0.263 | 0.150 | $-0.071 * * *$ | [0.018] | -0.082** | [0.032] |
| Can we have an all-woman panchayat? | 0.387 | 0.374 | 0.013 | [0.022] | 0.049 | [0.037] |
| Index of knowledge of political institutions | 0.539 | 0.000 | -0.574*** | [0.039] | -0.651*** | [0.069] |

Notes: Index variables are computed as the sum of the individual indicators, normalized by the mean and standard deviation for all women respondents. Gender gaps in columns 3 and 5 are obtained by regressing the measures of political participation on a dummy for the respondent being female. All regressions control for village fixed effects and respondent demographic and economic characteristics such as a dummy for illiteracy, dummies for landlessness, religion and caste categories, a household assets index and an index of housing quality. Standard errors in columns 4 and 6 are corrected for within-village clustering. * represents significance at $10 \%$ level, ** at $5 \%$ level, ${ }^{* * *}$ at $1 \%$ level. Non-responses and respondents answering "don't know" have been excluded from analysis.

## Table 3

Gender Gaps in Self-Assessed Leadership Skills and Locus of Control

|  | Means |  | Difference between women and men (gender gap) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | All respondents |  | Randomly chosen respondents only |  |
|  | Men | Women | Coefficient | s.e. | Coefficient | s.e. |
|  | 1 | 2 | 3 | 4 | 5 | 6 |
| Panel A: Self-assessed Leadership Skills |  |  |  |  |  |  |
| Are you confident in your ability to |  |  |  |  |  |  |
| Determine the direction of activities for a group | 0.791 | 0.700 | -0.046** | [0.019] | -0.085*** | [0.032] |
| Change attitudes and behaviors of group members | 0.784 | 0.708 | -0.051 *** | [0.019] | -0.067** | [0.030] |
| Choose group members to build an effective and efficient team | 0.807 | 0.678 | -0.086*** | [0.018] | -0.089*** | [0.033] |
| Delegate specific tasks to specific members | 0.896 | 0.807 | -0.059*** | [0.015] | -0.047* | [0.025] |
| Identify own strengths and weaknesses | 0.924 | 0.860 | -0.042*** | [0.014] | -0.041* | [0.024] |
| Get things done | 0.761 | 0.609 | -0.102*** | [0.020] | $-0.121^{* * *}$ | [0.034] |
| Self-assessed leadership index | 0.330 | 0.000 | $-0.214^{* * *}$ | [0.036] | $-0.253 * * *$ | [0.062] |
| Panel B: Locus of control: public life |  |  |  |  |  |  |
| Do you agree that |  |  |  |  |  |  |
| Our efforts can eliminate conflicts in society | 0.863 | 0.834 | -0.033** | [0.016] | -0.007 | [0.026] |
| Average citizen can influence government decisions | 0.843 | 0.785 | -0.037** | [0.016] | -0.093*** | [0.029] |
| Leadership opportunities are available to all | 0.773 | 0.764 | 0.001 | [0.018] | -0.013 | [0.028] |
| Voters are responsible for bad government | 0.257 | 0.274 | 0.021 | [0.019] | 0.015 | [0.032] |
| Public life locus of control index | 0.115 | 0.000 | -0.072* | [0.039] | -0.128** | [0.064] |
| Panel C: Locus of control: personal |  |  |  |  |  |  |
| Do you agree that |  |  |  |  |  |  |
| You can change your fate through your efforts | 0.842 | 0.798 | -0.034** | [0.016] | -0.074** | [0.029] |
| You can make your plans work | 0.756 | 0.743 | -0.019 | [0.019] | -0.060* | [0.033] |
| People get the respect they deserve | 0.536 | 0.557 | 0.001 | [0.021] | -0.005 | [0.038] |
| Personal locus of control index | 0.052 | 0.000 | -0.065 | [0.041] | -0.166** | [0.071] |

Notes: Index variables are computed as the sum of the individual indicators, normalized by the mean and standard deviation for all women respondents. Gender gaps in columns 3 and 5 are obtained by regressing the measures of political participation on a dummy for the respondent being female. All regressions control for village fixed effects and respondent demographic and economic characteristics such as a dummy for illiteracy, dummies for landlessness, religion and caste categories, a household assets index and an index of housing quality. Standard errors in columns 4 and 6 are corrected for within-village clustering. ${ }^{*}$ represents significance at $10 \%$ level, ${ }^{* *}$ at $5 \%$ level, ${ }^{* * *}$ at $1 \%$ level. Non-responses and respondents answering "don't know" have been excluded from analysis.

## Table 4

Is the Political Participation Gender Gap Due to Women's Weaker Attributes?

|  | All respondents |  |  |  | Randomly selected respondents only |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electoralparticipation index |  | Non-electoral participation index |  | Electoral participation index |  | Non-electoral participation index |  |
|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| Female dummy | $\begin{gathered} \hline-0.368^{* * *} \\ {[0.046]} \end{gathered}$ | $\begin{gathered} -0.157^{* *} \\ {[0.061]} \end{gathered}$ | $\begin{gathered} \hline-0.639^{* * *} \\ {[0.055]} \end{gathered}$ | $\begin{gathered} -0.541^{* * *} \\ {[0.067]} \end{gathered}$ | $\begin{gathered} \hline-0.445 * * * \\ {[0.083]} \end{gathered}$ | $\begin{gathered} -0.265 * * \\ {[0.109]} \end{gathered}$ | $\begin{gathered} -0.768 * * * \\ {[0.087]} \end{gathered}$ | $\begin{gathered} \hline-0.687 * * * \\ {[0.114]} \end{gathered}$ |
| Political knowledge index | $\begin{gathered} 0.311 * * * \\ {[0.028]} \end{gathered}$ | $\begin{gathered} 0.289 * * * \\ {[0.028]} \end{gathered}$ | $\begin{gathered} 0.371^{* *} * \\ {[0.028]} \end{gathered}$ | $\begin{gathered} 0.360 * * * \\ {[0.029]} \end{gathered}$ | $\begin{gathered} 0.270 * * * \\ {[0.048]} \end{gathered}$ | $\begin{gathered} 0.258 * * * \\ {[0.050]} \end{gathered}$ | $\begin{gathered} 0.361 * * * \\ {[0.049]} \end{gathered}$ | $\begin{gathered} 0.351^{* *} * \\ {[0.050]} \end{gathered}$ |
| Self-assessed leadership index | $\begin{gathered} 0.191^{* * *} \\ {[0.026]} \end{gathered}$ | $\begin{gathered} 0.173 * * * \\ {[0.027]} \end{gathered}$ | $\begin{gathered} 0.201 * * * \\ {[0.027]} \end{gathered}$ | $\begin{gathered} 0.201 * * * \\ {[0.027]} \end{gathered}$ | $\begin{gathered} 0.190 * * * \\ {[0.045]} \end{gathered}$ | $\begin{gathered} 0.173 * * * \\ {[0.047]} \end{gathered}$ | $\begin{gathered} 0.151 * * * \\ {[0.044]} \end{gathered}$ | $\begin{gathered} 0.155 * * * \\ {[0.044]} \end{gathered}$ |
| Public locus of control index | $\begin{gathered} -0.028 \\ {[0.024]} \end{gathered}$ | $\begin{gathered} -0.019 \\ {[0.024]} \end{gathered}$ | $\begin{gathered} -0.005 \\ {[0.024]} \end{gathered}$ | $\begin{gathered} -0.001 \\ {[0.024]} \end{gathered}$ | $\begin{gathered} -0.049 \\ {[0.041]} \end{gathered}$ | $\begin{gathered} -0.045 \\ {[0.041]} \end{gathered}$ | $\begin{gathered} 0 \\ {[0.041]} \end{gathered}$ | $\begin{gathered} 0.003 \\ {[0.041]} \end{gathered}$ |
| Personal locus of control index | $\begin{gathered} -0.042 \\ {[0.026]} \end{gathered}$ | $\begin{gathered} -0.041 \\ {[0.026]} \end{gathered}$ | $\begin{gathered} 0.005 \\ {[0.028]} \end{gathered}$ | $\begin{gathered} 0.005 \\ {[0.028]} \end{gathered}$ | $\begin{gathered} -0.053 \\ {[0.044]} \end{gathered}$ | $\begin{gathered} -0.052 \\ {[0.044]} \end{gathered}$ | $\begin{gathered} -0.003 \\ {[0.046]} \end{gathered}$ | $\begin{gathered} -0.005 \\ {[0.046]} \end{gathered}$ |
| Voice index |  | $\begin{gathered} 0.081 * * * \\ {[0.029]} \end{gathered}$ |  | $\begin{gathered} -0.017 \\ {[0.031]} \end{gathered}$ |  | $\begin{aligned} & 0.110^{*} \\ & {[0.058]} \end{aligned}$ |  | $\begin{gathered} -0.017 \\ {[0.055]} \end{gathered}$ |
| Mobility index |  | $\begin{gathered} 0.138 * * * \\ {[0.030]} \end{gathered}$ |  | $\begin{gathered} 0.105 * * * \\ {[0.030]} \end{gathered}$ |  | $\begin{gathered} 0.078 \\ {[0.055]} \end{gathered}$ |  | $\begin{gathered} 0.087 \\ {[0.053]} \end{gathered}$ |
| R-squared | 0.27 | 0.28 | 0.34 | 0.35 | 0.33 | 0.33 | 0.44 | 0.44 |
| N | 2573 | 2573 | 2573 | 2573 | 1161 | 1161 | 1161 | 1161 |

Notes: Standard errors in brackets, corrected for within-village clustering. * represents significance at $10 \%$ level, $* *$ at $5 \%$ level, ${ }^{* * *}$ at $1 \%$ level. All regressions control for village fixed effects and respondent demographic and economic characteristics (illiteracy, landlessness, religion and caste categories, a household assets index and an index of housing quality).

## Table 5

## Oaxaca-Blinder Decomposition of Political Participation

|  | All respondents |  |  |  | Randomly selected respondents only |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electoral participation index |  | Non-electoral participation index |  | Electoral participation index |  | Non-electoral participation index |  |
|  | Men | Women | Men | Women | Men | Women | Men | Women |
|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| Political knowledge index | $\begin{gathered} \hline 0.324^{* * *} \\ {[0.054]} \end{gathered}$ | $\begin{gathered} 0.308 * * * \\ {[0.037]} \end{gathered}$ | $\begin{gathered} \hline 0.432 * * * \\ {[0.059]} \end{gathered}$ | $\begin{gathered} \hline 0.320^{* * *} \\ {[0.035]} \end{gathered}$ | $\begin{gathered} \hline 0.294 * * * \\ {[0.092]} \end{gathered}$ | $\begin{gathered} \hline 0.257 * * * \\ {[0.092]} \end{gathered}$ | $\begin{gathered} \hline 0.420^{* * *} \\ {[0.094]} \end{gathered}$ | $\begin{gathered} \hline 0.279 * * * \\ {[0.089]} \end{gathered}$ |
| Self-assessed leadership index | $\begin{gathered} 0.283 * * * \\ {[0.056]} \end{gathered}$ | $\begin{gathered} 0.158 * * * \\ {[0.031]} \end{gathered}$ | $\begin{gathered} 0.293 * * * \\ {[0.062]} \end{gathered}$ | $\begin{gathered} 0.180 * * * \\ {[0.031]} \end{gathered}$ | $\begin{gathered} 0.226 * * \\ {[0.093]} \end{gathered}$ | $\begin{aligned} & 0.144^{*} \\ & {[0.082]} \end{aligned}$ | $\begin{aligned} & 0.183^{*} \\ & {[0.103]} \end{aligned}$ | $\begin{gathered} 0.087 \\ {[0.066]} \end{gathered}$ |
| Public locus of control index | $\begin{gathered} -0.052 \\ {[0.050]} \end{gathered}$ | $\begin{gathered} -0.014 \\ {[0.030]} \end{gathered}$ | $\begin{gathered} -0.024 \\ {[0.053]} \end{gathered}$ | $\begin{gathered} 0.003 \\ {[0.030]} \end{gathered}$ | $\begin{gathered} -0.051 \\ {[0.082]} \end{gathered}$ | $\begin{gathered} -0.131^{*} \\ {[0.074]} \end{gathered}$ | $\begin{gathered} 0.019 \\ {[0.094]} \end{gathered}$ | $\begin{gathered} -0.047 \\ {[0.059]} \end{gathered}$ |
| Personal locus of control index | $\begin{gathered} -0.04 \\ {[0.048]} \end{gathered}$ | $\begin{gathered} -0.025 \\ {[0.033]} \end{gathered}$ | $\begin{gathered} 0.01 \\ {[0.053]} \end{gathered}$ | $\begin{gathered} -0.008 \\ {[0.035]} \end{gathered}$ | $\begin{gathered} -0.086 \\ {[0.092]} \end{gathered}$ | $\begin{gathered} 0.06 \\ {[0.078]} \end{gathered}$ | $\begin{gathered} 0.089 \\ {[0.102]} \end{gathered}$ | $\begin{gathered} 0.019 \\ {[0.070]} \end{gathered}$ |
| Illiteracy dummy | $\begin{gathered} -0.074 \\ {[0.107]} \end{gathered}$ | $\begin{gathered} 0.274 * * * \\ {[0.066]} \end{gathered}$ | $\begin{gathered} -0.14 \\ {[0.115]} \end{gathered}$ | $\begin{gathered} 0.021 \\ {[0.064]} \end{gathered}$ | $\begin{gathered} 0.019 \\ {[0.204]} \end{gathered}$ | $\begin{gathered} 0.388^{* *} \\ {[0.173]} \end{gathered}$ | $\begin{gathered} 0.056 \\ {[0.216]} \end{gathered}$ | $\begin{gathered} -0.066 \\ {[0.141]} \end{gathered}$ |
| Landless dummy | $\begin{gathered} -0.161 \\ {[0.116]} \end{gathered}$ | $\begin{gathered} -0.05 \\ {[0.087]} \end{gathered}$ | $\begin{gathered} -0.301 * * \\ {[0.134]} \end{gathered}$ | $\begin{gathered} 0.039 \\ {[0.090]} \end{gathered}$ | $\begin{gathered} -0.137 \\ {[0.219]} \end{gathered}$ | $\begin{gathered} 0.116 \\ {[0.221]} \end{gathered}$ | $\begin{gathered} -0.321 \\ {[0.199]} \end{gathered}$ | $\begin{gathered} 0.141 \\ {[0.209]} \end{gathered}$ |
| Household asset index | $\begin{gathered} -0.003 \\ {[0.033]} \end{gathered}$ | $\begin{gathered} 0.004 \\ {[0.025]} \end{gathered}$ | $\begin{gathered} 0.003 \\ {[0.034]} \end{gathered}$ | $\begin{gathered} -0.064 * * * \\ {[0.022]} \end{gathered}$ | $\begin{gathered} -0.052 \\ {[0.056]} \end{gathered}$ | $\begin{gathered} 0.002 \\ {[0.058]} \end{gathered}$ | $\begin{gathered} -0.054 \\ {[0.060]} \end{gathered}$ | $\begin{gathered} -0.051 \\ {[0.054]} \end{gathered}$ |
| Housing quality index | $\begin{gathered} 0.001 \\ {[0.041]} \end{gathered}$ | $\begin{gathered} 0.036 \\ {[0.027]} \end{gathered}$ | $\begin{gathered} -0.082^{*} \\ {[0.045]} \end{gathered}$ | $\begin{gathered} -0.001 \\ {[0.029]} \end{gathered}$ | $\begin{gathered} 0.005 \\ {[0.073]} \end{gathered}$ | $\begin{gathered} 0.036 \\ {[0.071]} \end{gathered}$ | $\begin{gathered} -0.039 \\ {[0.085]} \end{gathered}$ | $\begin{gathered} -0.008 \\ {[0.067]} \end{gathered}$ |
| R-squared | 0.32 | 0.3 | 0.37 | 0.32 | 0.45 | 0.54 | 0.49 | 0.54 |
| N | 1128 | 1445 | 1128 | 1445 | 630 | 531 | 630 | 531 |
| Oaxaca-Blinder Decomposition |  |  |  |  |  |  |  |  |
| Change in women's outcome if they had the same characteristics as men |  | 0.165 | 0.259 |  | 0.079 |  | 0.247 |  |
| Change in women's outcome if they had the same coefficients as men |  | 0.248 | 0.525 |  | 0.318 |  | 0.723 |  |
| Interaction term |  | 0.160 | 0.164 |  | 0.189 |  | 0.095 |  |

Notes: Standard errors in brackets, corrected for within-village clustering. * represents significance at $10 \%$ level, ${ }^{* *}$ at $5 \%$ level, ${ }^{* * *}$ at $1 \%$ level. All regressions control for village fixed effects and dummies for religion and caste categories.

## Table 6

Does the Presence of Women Leaders Affect Women's Political Participation or its Determinants?

|  | Full sample |  | Randomly selected sample |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Impact of woman pradhan on |  | Impact of woman pradhan on |  |
|  | Women | Men | Women | Men |
|  | 1 | 2 | 3 | 4 |
| Panel A: Political participation |  |  |  |  |
| Electoral participation index | 0.034 | -0.072 | -0.043 | -0.088 |
|  | [0.066] | [0.088] | [0.092] | [0.106] |
| Non-electoral participation | 0.122* | -0.106 | 0.020 | -0.148 |
| index | [0.065] | [0.105] | [0.082] | [0.128] |
| Panel B: Supply side factors |  |  |  |  |
| Political knowledge index | 0.100 | -0.174** | 0.020 | -0.152* |
|  | [0.082] | [0.070] | [0.111] | [0.083] |
| Self-assessed leadership index | 0.055 | 0.063 | 0.125 | 0.105 |
|  | [0.065] | [0.062] | [0.102] | [0.074] |
| Public locus of control index | 0.036 | 0.075 | 0.105 | 0.049 |
|  | [0.070] | [0.067] | [0.096] | [0.085] |
| Private locus of control index | 0.174** | 0.149** | 0.182* | 0.175* |
|  | [0.077] | [0.070] | [0.103] | [0.091] |

Notes: Standard errors in brackets, corrected for within-village clustering. $* * *$ indicates significance at $1 \%$ level, $* *$ at $5 \%$ level, * at $10 \%$ level. Each cell represents the coefficient from a regression of the dependent variable on whether the village council head (pradhan) was a woman, instrumented by whether the pradhan position was reserved for a woman. All regressions control for respondent demographic and economic characteristics such as a dummy for illiteracy, dummies for landlessness, religion and caste categories, a household assets index and an index of housing quality.

## Appendix Table A1

## Oaxaca Blinder decomposition for the full range of political participation variables

|  | Mean outcome <br> differential | Change in <br> women's <br> outcome if they <br> had the same <br> characteristics <br> as men | Change in <br> outcome if they <br> had the same <br> coefficients as | Interaction <br> men |
| :--- | :---: | :---: | :---: | :---: |
| Panel A: Electoral Political Participation |  |  |  |  |
| Vote in last village election | -0.019 | -0.002 | -0.017 | 0.000 |
| Vote in last state election | -0.034 | -0.009 | -0.001 | -0.024 |
| Discuss politics with friends/family | 0.087 | 0.031 | 0.027 | 0.028 |
| Ever listened to candidate speech | 0.383 | 0.065 | 0.260 | 0.058 |
| Ever been a candidate | 0.026 | 0.013 | 0.008 | 0.005 |
| Member of any political party | 0.084 | 0.018 | 0.027 | 0.040 |
| Door-to-door campaigning | 0.149 | 0.038 | 0.038 | 0.074 |
| Distribute leaflets | 0.135 | 0.038 | 0.053 | 0.044 |
| Organize campaign events | 0.080 | 0.039 | 0.003 | 0.038 |
| Donate to a campaign | 0.013 | 0.031 | -0.001 | -0.017 |
| Index of electoral participation | $\mathbf{0 . 5 7 3}$ | $\mathbf{0 . 1 6 5}$ | $\mathbf{0 . 2 4 8}$ | $\mathbf{0 . 1 6 0}$ |
|  |  |  |  |  |
| Panel B: Non-electoral Political Participation |  |  |  |  |
| Attended Gram Sabha meeting | 0.267 | 0.083 | 0.168 | 0.016 |
| Spoke in Gram Sabha meeting | 0.168 | 0.058 | 0.080 | 0.030 |
| Signed a petition or letter | 0.097 | 0.032 | 0.034 | 0.030 |
| Wrote a letter to a government official | 0.090 | 0.038 | 0.040 | 0.012 |
| Tried to meet local MLA | 0.165 | 0.024 | 0.092 | 0.049 |
| Tried to meet district officials | 0.120 | 0.042 | 0.059 | 0.019 |
| Tried to meet block officials | 0.138 | 0.045 | 0.024 | 0.069 |
| Tried to meet village pradhan | 0.296 | 0.052 | 0.229 | 0.016 |
| Tried to meet panchayat secretary | 0.193 | 0.042 | 0.122 | 0.028 |
| Tried to meet panchayat members | 0.217 | 0.057 | 0.119 | 0.041 |
| Tried to meet police official | 0.128 | 0.041 | 0.075 | 0.013 |
| Index of non electoral participation | $\mathbf{0 . 9 4 8}$ | $\mathbf{0 . 2 5 9}$ | $\mathbf{0 . 5 2 5}$ | $\mathbf{0 . 1 6 4}$ |

## Appendix Table A2

Presence of Women Pradhans and Different Components of Political Participation

|  | Full sample |  | Randomly selected sample |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Impact of woman pradhan on |  | Impact of woman pradhan on |  |
|  | Women | Men | Women | Men |
|  | 1 | 2 | 3 | 4 |
| Panel A: Electoral Political Participation |  |  |  |  |
| Vote in last village election | -0.022 | -0.022 | -0.007 | -0.033 |
| Vote in last state election | -0.034* | -0.035 | -0.071** | -0.06 |
| Discuss politics with friends/family | 0.033 | -0.058* | 0.023 | -0.106*** |
| Ever listened to candidate speech | -0.001 | 0.009 | 0.014 | -0.021 |
| Ever been a candidate | 0.01 | -0.027 | -0.002 | 0.013 |
| Member of any political party | 0.009 | -0.012 | -0.005 | -0.028 |
| Door-to-door campaigning | 0.025 | -0.014 | -0.008 | 0.012 |
| Distribute leaflets | 0.008 | 0.025 | -0.006 | 0.04 |
| Organize campaign events | 0.009 | -0.006 | -0.02 | 0.021 |
| Donate to a campaign | 0.014 | 0.008 | 0.037 | 0.007 |
| Index of electoral participation | 0.034 | -0.072 | -0.043 | -0.088 |
| Panel B: Non-electoral Political Participation |  |  |  |  |
| Attended Gram Sabha meeting | 0.011 | -0.063 | -0.012 | -0.064 |
| Spoke in Gram Sabha meeting | 0.013 | -0.082** | 0.021 | -0.061 |
| Signed a petition or letter | 0.009 | -0.025 | -0.013 | -0.013 |
| Wrote a letter to a government official | 0.002 | 0.018 | 0.002 | 0.037 |
| Tried to meet local MLA | 0.009 | -0.021 | 0.013 | -0.052 |
| Tried to meet district officials | -0.005 | -0.014 | -0.017 | 0.008 |
| Tried to meet block officials | 0.048** | -0.004 | 0.009 | -0.031 |
| Tried to meet village pradhan | 0.058* | 0.053 | -0.012 | 0.029 |
| Tried to meet panchayat secretary | 0.035* | -0.011 | 0.013 | -0.025 |
| Tried to meet panchayat members | 0.02 | -0.061* | 0.031 | -0.107** |
| Tried to meet police official | 0.040** | 0.005 | 0.005 | -0.013 |
| Index of non electoral participation | 0.122* | -0.106 | 0.020 | -0.148 |

Notes: Standard errors in brackets, corrected for within-village clustering. $* * *$ indicates significance at $1 \%$ level, $* *$ at $5 \%$ level, $*$ at $10 \%$ level. Each cell represents the coefficient from a regression of the dependent variable on whether the village council head (pradhan) was a woman, instrumented by whether the pradhan position was reserved for a woman. All regressions control for respondent demographic and economic characteristics such as a dummy for illiteracy, dummies for landlessness, religion and caste categories, a household assets index and an index of housing quality.


[^0]:    *We are grateful to two anonymous referees, Gabrielle Kruks-Wisner, Christina Wolbrecht and seminar participants at Boston University and Notre Dame for helpful comments. We thank the Rajiv Gandhi Mahila Vikas Pariyojana for their cooperation in this research project, and for many thoughtful conversations. We would also like to thank Tejal Johri and Palak Suri for outstanding research assistance as well as thoughtful comments. This research was funded by the International Growth Centre.

[^1]:    ${ }^{1}$ In the case of India, concerns have been raised that the women elected to local councils via quotas do not have true agency, and that actual power remains in the hands of their husbands (Saxenal, 2015).

[^2]:    ${ }^{2}$ For instance, Chattopadhyay and Duflo (2004) and Deininger, Songqing, Nagarajan, and Xia (2015) only examine attendance and speaking at village council meetings. We find that these measures are only weakly correlated with other types of non-electoral participation. In our data, the correlation of attendance at village council meetings and writing a letter to a public official is 0.10 , and the correlation with attempting to meet the village council head is 0.31 .

[^3]:    ${ }^{3}$ Our results on the impact of female pradhans on non-electoral participation is consistent with those of other studies (Chattopadhyay \& Duflo, 2004; Deininger et al., 2015; Priebe, 2017). The impact of quotas on women's electoral political participation and representation is more mixed: Beaman, Chattopadhyay, Duflo, Pande, \& Topalova (2009) find a significant impact on female candidacy, although only after repeated exposure to women leaders, and Bhavnani (2009) finds an increase in female candidacy in urban India. Candidacy quotas may not necessarily result in greater women's representation, due to the role of parties in undermining such quotas (Bagues \& Campa, 2017; Baudino, 2003; Casas-Arce \& Saiz, 2015). Other studies have shown important spillover effects such as fewer women being fielded in non-quota constituencies (see Sekhon \& Titiunik (2012)'s reanalysis of Bhavnani (2009)) or changes in the quality of male candidates (Besley, Folke, Persson, \& Rickne, 2017).
    ${ }^{4}$ Each gram panchayat consists of elected representatives from 2-4 villages. We selected the largest village of the village council for our survey.

[^4]:    ${ }^{5}$ A comparison of our sample means, both at district and the GP-level, with the corresponding figures for UP state shows that they are very similar on all key demographic and other variables used in our analysis. The main exception is the fraction of SC population, which is slightly higher in our sample than the state average ( $27.3 \%$ in our surveyed districts compared to $23.8 \%$ in UP state as a whole). Detailed comparisons of other census characteristics are available upon request. This is primarily attributable to the NGO's strategy of targeting places that are poor and have high fractions of SC population for their self-help group activities.
    ${ }^{6}$ The final number of respondents (2573) is slightly higher than our target number of 2560 ( 10 respondents each across 256 villages). This occurred primarily due to difficulties in locating respondents in the field: in several villages, either the SHG member or the family of the SHG member could not be located when the survey team arrived. In such cases, the survey team substituted an additional randomly selected respondent in the survey. In a few cases however, the survey team was able to locate the SHG member or her family member after the interview with the randomly selected member was complete. We thus ended up with a few extra respondents.
    ${ }^{7}$ The Scheduled Castes are communities that have historically been at the bottom of the Hindu caste hierarchy. Scheduled Tribes include communities traditionally outside the Hindu caste system. Other Backward Castes refer to castes that are in the middle of the caste hierarchy. All these communities are provided affirmative action in political representation, government jobs and educational institutions.

[^5]:    ${ }^{8}$ Note that this is a modified version of the locus of control questionnaire introduced in Rotter (1966). Several questions from the original scale were dropped due to difficulties in communicating the question in the context of rural India.

[^6]:    ${ }^{9}$ Our results remain very similar when we include six education category dummies rather than just the illiteracy dummy.
    ${ }^{10}$ The durable goods considered are tractors, private toilets, bicycle, other vehicles, electricity in the home, refrigerators, TVs, radios and telephones. The median number of assets owned by households was $3 ; 91 \%$ of households reported owning a telephone while only $6 \%$ reported owning a tractor. The housing quality index is the sum of 5 components: whether the house has a brick or tile roof, tile or cement floors, a pukka wall made of brick or wood, a private tap or well, and LPG as the main cooking source.

[^7]:    ${ }^{11}$ These components sum to a total gender gap of 0.573 standard deviations, as reported in Table 1.

[^8]:    ${ }^{12}$ Previous studies have examined the effects of this reform on public goods provision (Chattopadhyay \& Duflo, 2004), attitudes towards women leaders (Beaman et al., 2009), aspirations and education attainment for girls (Beaman, Chattopadhyay, Duflo, Pande, \& Topalova, 2012) and crimes against women (Iyer et al., 2012).

[^9]:    ${ }^{13}$ This is consistent with the results in Iyer et al. (2012), who also find both greater willingness to approach police officials among woman and greater police responsiveness to women in places with a woman pradhan.

